

"Competitive and Sustainable Port Management"

Organized by:



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DRAFT AGENDA

Monday, November 19

8:00 - 9:00	Registration
9:00 – 09:30	Opening Ceremony Guatemalan National Anthem Opening Remarks
09:30 – 9:45	Time Adjustment
9:45 – 10:30	Keynote Speech "Competitive and Sustainable Port Management as key to Competitiveness" Robert West, Chief Senior Consultant, International Ports & Marine Terminals, United States
10:30 – 10:50	Coffee Break
10:50 – 12:05	 Port Protection and Competitiveness – Finding the Right Balance Moderator: Jorge Durán, Secretary, Inter-American Committee on Ports (CIP), Organization of American States (OAS) Andrew Baskin, Vice President, Global Policy and Trade, HudsonAnalytix, United States Brian Sullivan, Program Manager, Port and Maritime Protection, CICTE-OAS, Washington Troy Vest, Director for Maritime and International Affairs, Gnostech Inc., United States Q&A
12:05 – 13:20	 Public – Private Partnerships: Investing to Improve Port Infrastructure Moderator: Guimara Tuñón, Director General for Ports and Auxiliary Maritime Industries, Panama Maritime Authority (AMP), Panama Alejandro Trillo, Director, Maritime Sustainability, TGM Jorge Durán, Secretary, Inter-American Committee on Ports (CIP),

Guatemala *Q&A*

13:20 – 13:30	Official Group Picture
13:30 – 14:50	Lunch
14:50 – 16:05	 Sustainable and Competitive Port Management Moderator: Jorge Durán, Secretary, Inter-American Committee on Ports (CIP), Organization of American States (OAS) Guimara Tuñón, Director General for Ports and Auxiliary Maritime Industries, Panama Maritime Authority (AMP), Panama Omar Zuniga, Chairman of the Board of Directors, National Port Enterprise,
16:05 - 16:25	Coffee Break
16:25 – 17:10	 Keynote Speech: Port Evolution: Key Aspects of Port Evolution Miguel Garín, Director of International Development, ValenciaPort Foundation, Spain Q&A
19:00 – 21:30	Welcome Dinner April Theater Sponsored by the National Port Commission (CPN) of Guatemala

Tuesday, November 20

9:00 - 10:15	Trade Facilitation through an Effective Logistics Chain
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Moderator: Miguel Garín, Director of International Development, Valenciaport Foundation, Spain

- Maria Eugenia Cardozo, Head of Engineering and Technology, National Institute for Logistics (INALOG), Uruguay
- Sylvia Ernest, Director General, API Mazatlan, Mexico
- Werner Ovalle, Customs Expert, SAT, Guatemala
- Q&A

10:20 - 10:40 Coffee Break

10:40 - 12:10 **Technological Innovation for Port Modernization**

Moderator: Anuj Chopra, Vice President for the Americas, RightShip, Australia

- Salvador Navarro, Technical Director of Program Evaluation, General Coordination for Ports and Merchant Marine, Secretariat of Communication and Transport, Mexico
- Michael Edgerton, Vice President, HudsonTrident, United States
- Omar Ramírez, Member, Guatemala Shipping Association
- Katey Groves, Program Manager, Valiant Integrated Services, United States
- Q&A

12:20 – 14:00 Lunch

Port Development in Guatemala 14:00 - 15:15 Moderator: Javier Zepeda, Industry Camera Bayron Monterrosa, President, Santo Tomas de Castilla Port, Guatemala **Hector Recinos,** Vice minister for Ports, Port Authority, Guatemala **Quetzal Port Enterprise** Ramsés Lobo, Logistics Manager, Terminal Ferroviaria Puerto Barrios Q&ACoffee Break 15:15 - 15:35 **Best Practices: Sustainable Port Development and Environmental Protection** 15:40 - 16:55Moderator: Nolasco Salazar, General Manager, ENAPRO, Argentina Anuj Chopra, Vice President for the Americas, RightShip, Australia • Otto Noack, Executive Director, Central-American Commission on Maritime Transport (COCATRAM) **Jurgen Bartelink,** Regional Economic Envoy, Embassy of the Kingdom of the Netherlands Q&A17:00 - 17:45**Round Table and Conclusions** Moderator: Miguel Garín, Director of International Development, ValenciaPort Foundation, Spain • Guimara Tuñón, Director General for Ports and Auxiliary Maritime Industries, Panama Maritime Authority (AMP), Panama Omar Zuniga, Chairman of the Board of Directors, National Port Enterprise, Honduras • Otto Noack, Executive Director, Central-American Commission on Maritime Transport (COCATRAM) Rodolfo Ferber, President, National Port Commission, Guatemala 17:45 - 18:00**Closing Ceremony**

Closing Remarks

19:00 - 21:30 **Closing Cocktail**

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